



# Extended Service Plans



## Why Extended Service Plans

For your **Customers:**

- ✓ Epson Extended Service Plans provide peace of mind beyond the printer's warranty
- ✓ On-Site Service provides the convenience and peace of mind of next-business-day<sup>1</sup> service with no surprise costs
- ✓ With a full portfolio of Extended Service Plans designed to keep your equipment up and running, Epson's got you covered.
- ✓ The Preferred Plus Plan provides continued access to Epson's toll-free priority technical support line, and service for the printer
- ✓ Plans can be purchased anytime that you are covered under the Epson limited warranty or Epson extended service plan in 1-year increments for a maximum of 4 years<sup>2</sup>

## Why Extended Service Plans

For you, our **Partner:**

- ✓ Additional revenue opportunity at time of sale
- ✓ Customers trust brands that provide good service, leaving your customer satisfied with their purchase
- ✓ With Preferred Plus Plan your customer contacts the Epson directly for their service needs
- ✓ Sales incentives in the form of SPIFFs at time of sale on qualified printers



| Epson Preferred Plus Protection Plan Coverage Summary |            |            |                  |            |               |               |               |               |               |
|-------------------------------------------------------|------------|------------|------------------|------------|---------------|---------------|---------------|---------------|---------------|
| Model                                                 | Plan       | Plan Type  | Plan Description | Plan Price | Plan Coverage | Plan Coverage | Plan Coverage | Plan Coverage | Plan Coverage |
| EPSON 7800                                            | EPSON 7800 | EPSON 7800 | EPSON 7800       | EPSON 7800 | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    |
| EPSON 7800                                            | EPSON 7800 | EPSON 7800 | EPSON 7800       | EPSON 7800 | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    |
| EPSON 7800                                            | EPSON 7800 | EPSON 7800 | EPSON 7800       | EPSON 7800 | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    |
| EPSON 7800                                            | EPSON 7800 | EPSON 7800 | EPSON 7800       | EPSON 7800 | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    |
| EPSON 7800                                            | EPSON 7800 | EPSON 7800 | EPSON 7800       | EPSON 7800 | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    |
| EPSON 7800                                            | EPSON 7800 | EPSON 7800 | EPSON 7800       | EPSON 7800 | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    |
| EPSON 7800                                            | EPSON 7800 | EPSON 7800 | EPSON 7800       | EPSON 7800 | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    |
| EPSON 7800                                            | EPSON 7800 | EPSON 7800 | EPSON 7800       | EPSON 7800 | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    |
| EPSON 7800                                            | EPSON 7800 | EPSON 7800 | EPSON 7800       | EPSON 7800 | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    | EPSON 7800    |

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